

Jan 13, 2019

Mr. Sanjay Singh
Founder & Chief Knowledge Resource
Strategic Consultant (I) Pvt. Ltd.
Nagpur, M.H

Sub: Letter of Appreciation

Dear Mr. Sanjay,

We would like to take this opportunity to express our heartfelt thanks to you and accepting our invitation as Mentor Speaker for a full day Business workshop on **"Managing sales" a very focused and hands on practical workshop for SME CEOs, Sales team from various Industries & corporates**, conducted on 28th Dec 19, at Chitnavis Centre, Nagpur, M.H, India.

It was really a splendid workshop which exposed attendees to deep dive thoughts on sales management with four verticals of managing sales team, managing sales funnel, managing sales negotiations and managing CRM.

TiE Nagpur Charter Members, Associate Members and every participant from different organization participated in groups highly appreciated your inputs, hand holding, workbook activities and case studies you presented are highly benefited from your session.

We look forward to having you soon in TiE Nagpur's near future initiatives and three month **special Sales clinic workshop** for participants' implemented deliverables in workshop

Best wishes!!

Yours Sincerely


Nidhi Bawashe
Executive Director
TiE Nagpur